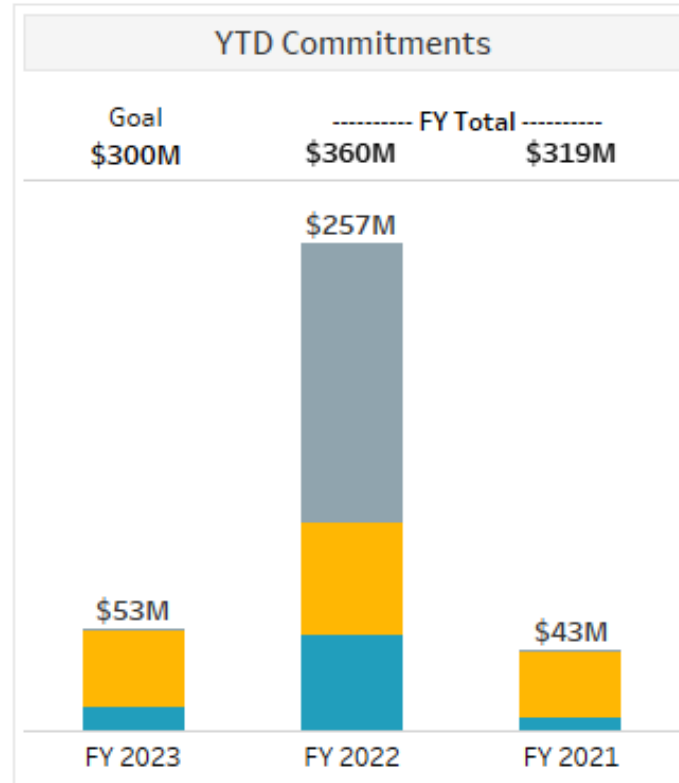


SAMPLE DATA

Caltech

# 1 - Fundraising Summary Report

As of: 12/31/2022

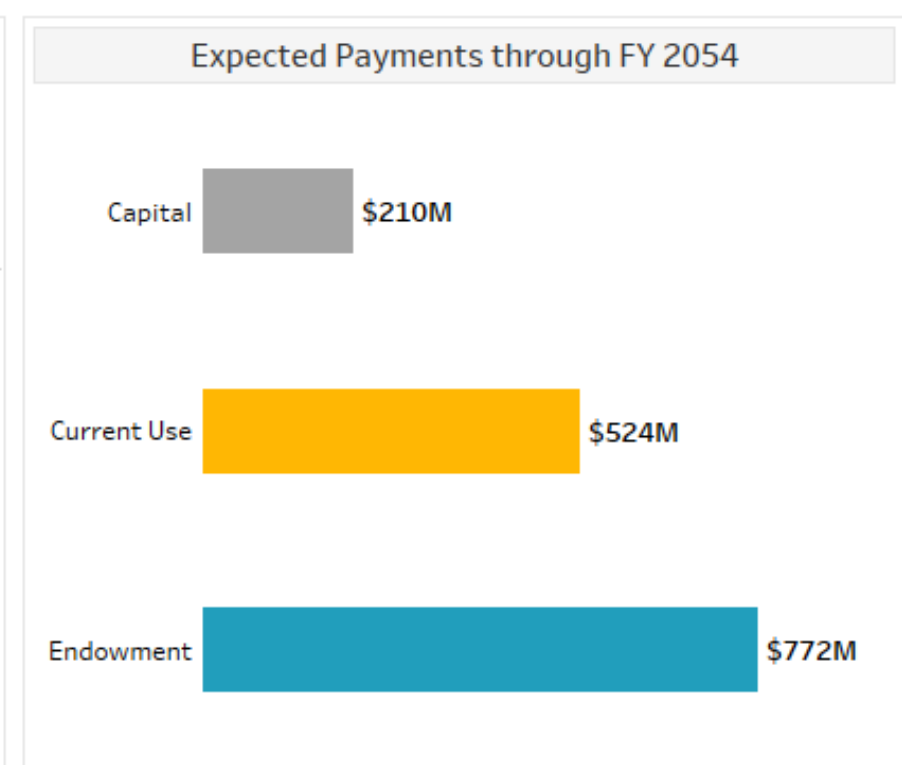
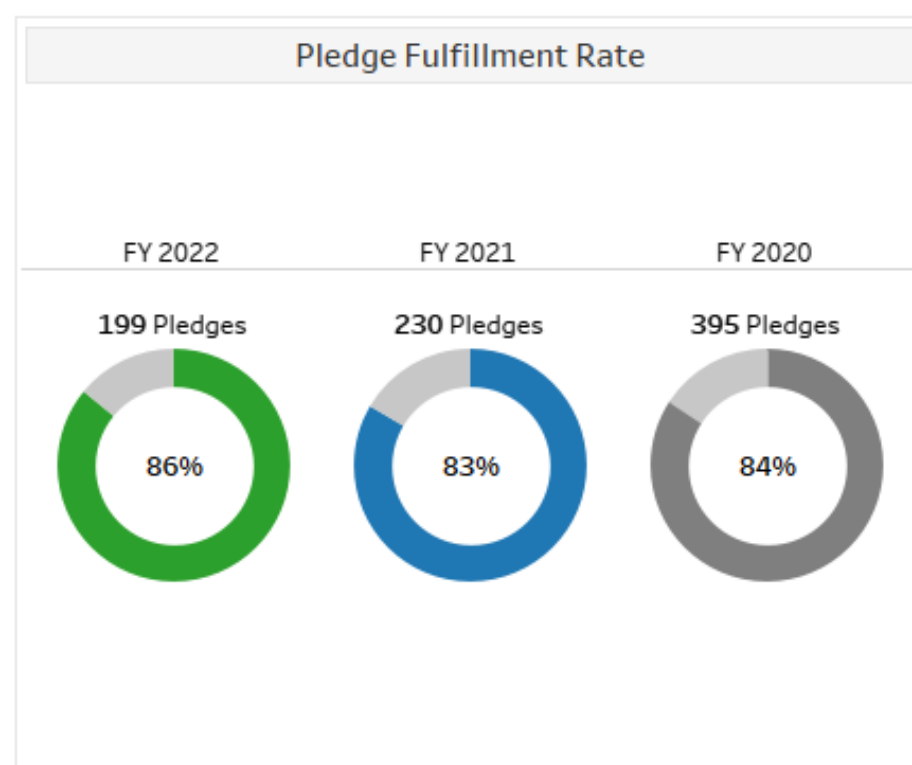
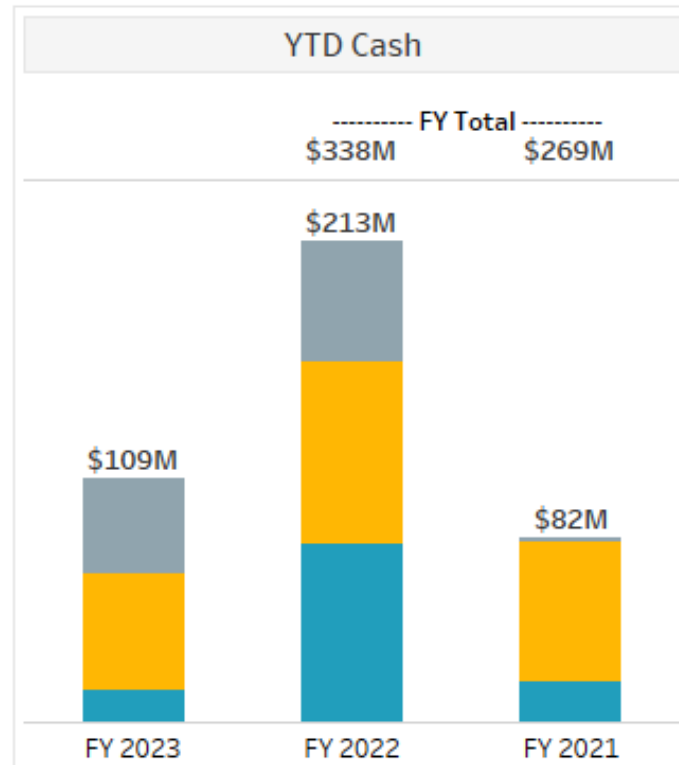


### FY 2023 YTD Giving by Level

Gift Level	Donors	Gift Total	% of Total
\$25M+	0	\$0	0%
\$5M - \$24.9M	2	\$10,135,000	19%
\$1M - \$4.9M	11	\$24,779,622	47%
\$500K - \$999.9K	11	\$7,017,018	13%
\$100K - \$499.9K	41	\$6,113,365	11%
\$50K - \$99.9K	27	\$1,690,709	3%
\$10K - \$49.9K	111	\$1,910,463	4%
Below \$10K	1,687	\$1,535,689	3%
<b>Total</b>	<b>1,890</b>	<b>\$53,181,865</b>	<b>100%</b>

### YTD by Constituents

	FY 2023	FY 2022	FY 2021
Alumni	\$26M	\$46M	\$17M
Faculty & Staff	\$0M	\$1M	\$1M
Friends	\$14M	\$50M	\$13M
Foundations	\$11M	\$149M	\$7M
Corporations	\$2M	\$2M	\$2M
Other Orgs.	\$0M	\$5M	\$1M
Spons. Research	\$0M	\$4M	\$3M
<b>Total</b>	<b>\$53M</b>	<b>\$257M</b>	<b>\$43M</b>



Capital Current Use Endowment

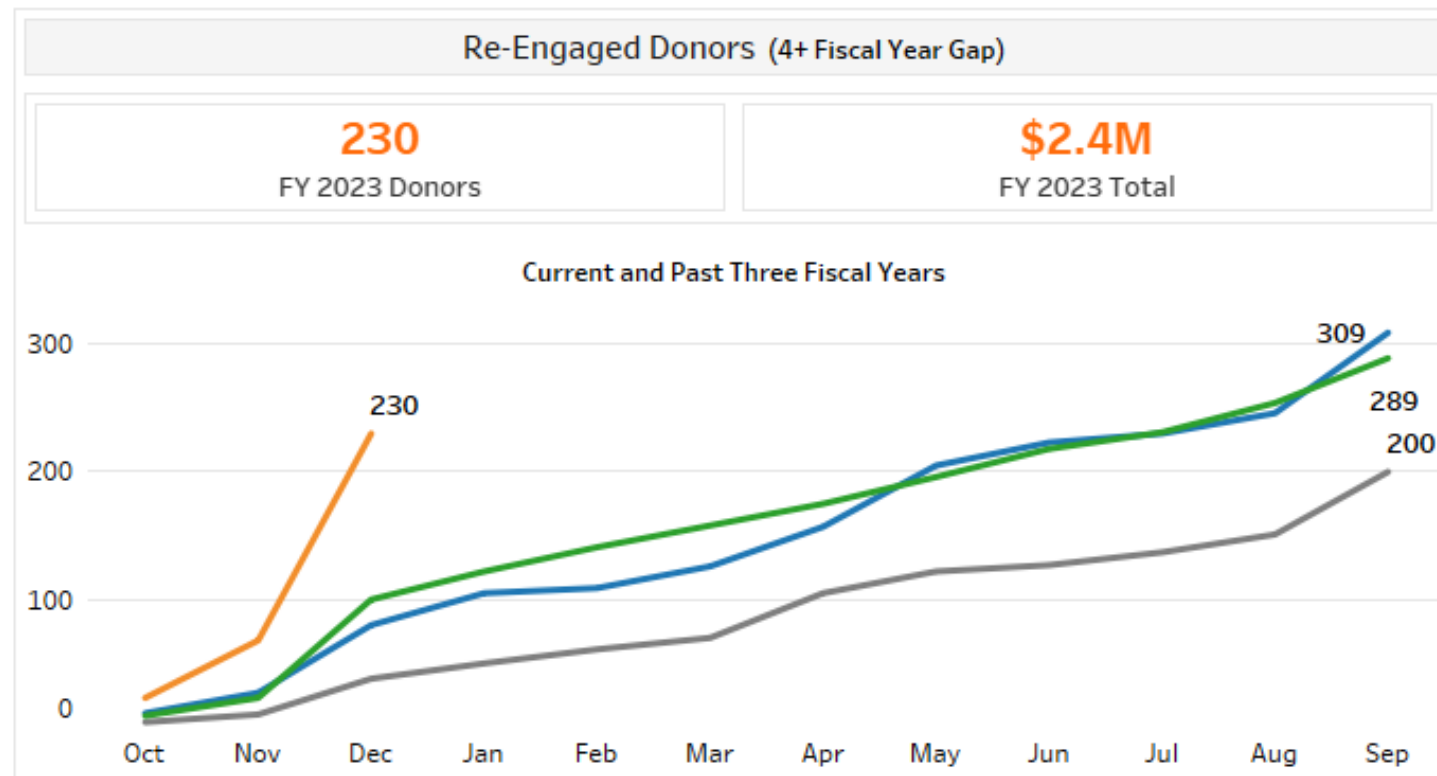
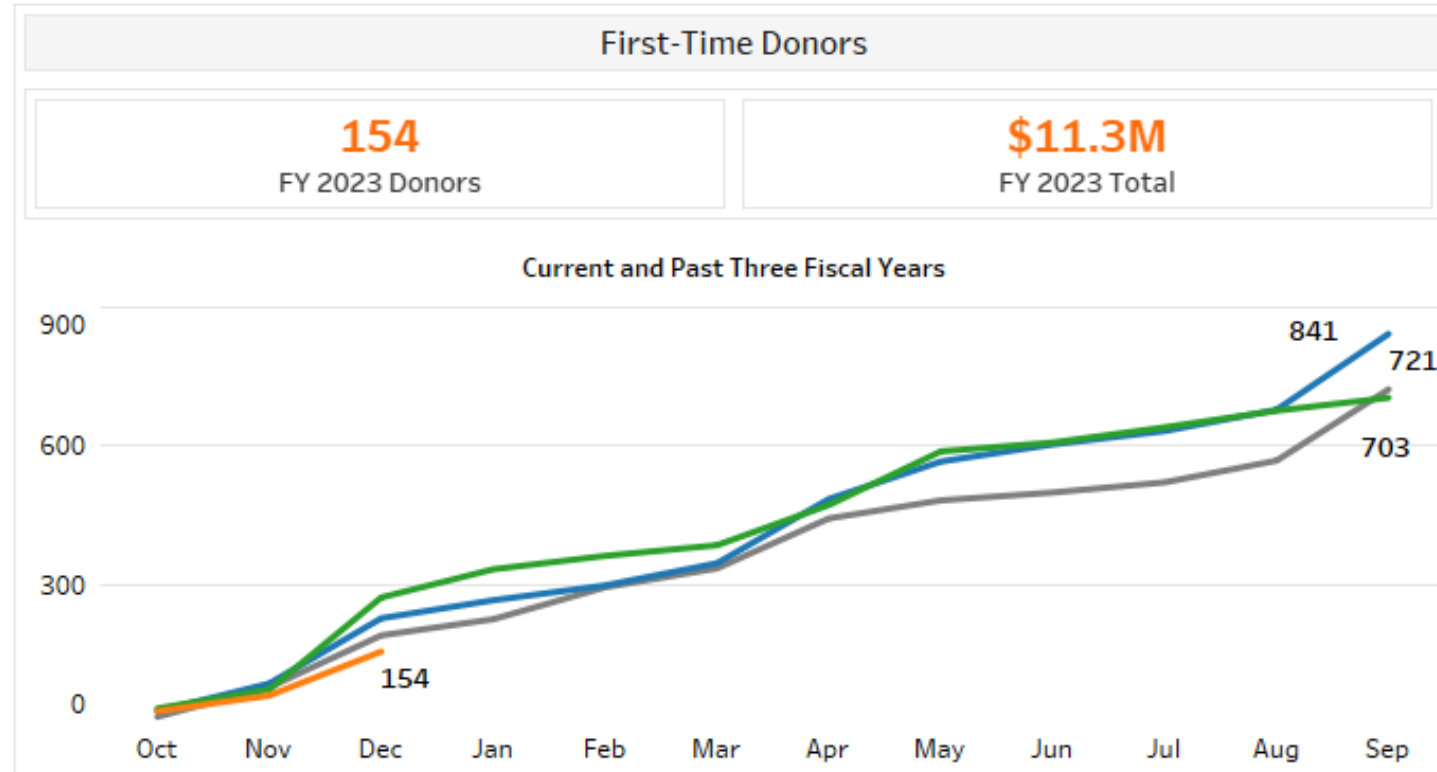
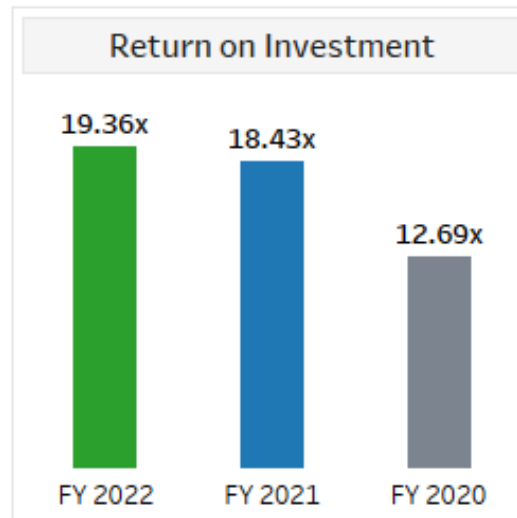
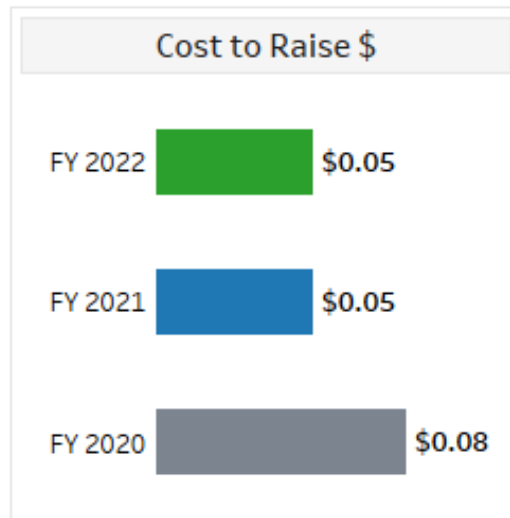
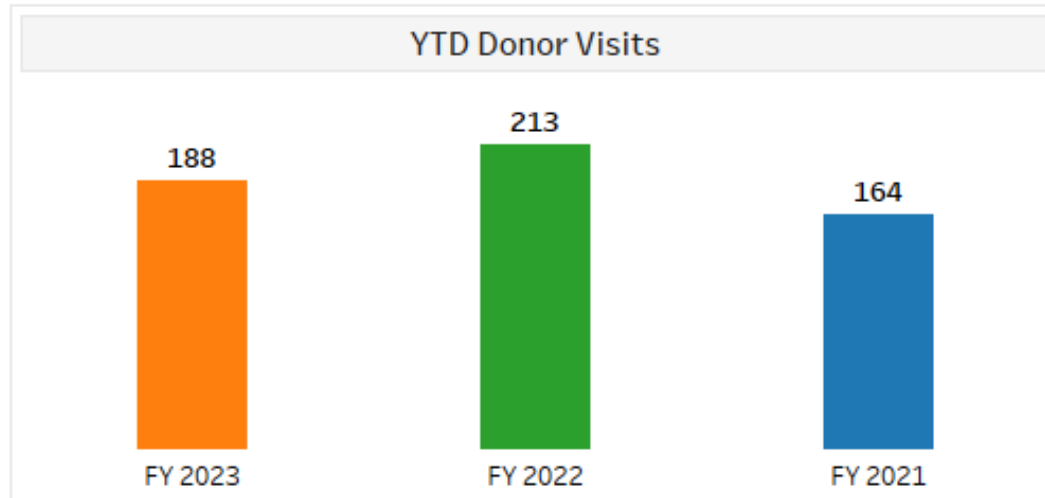
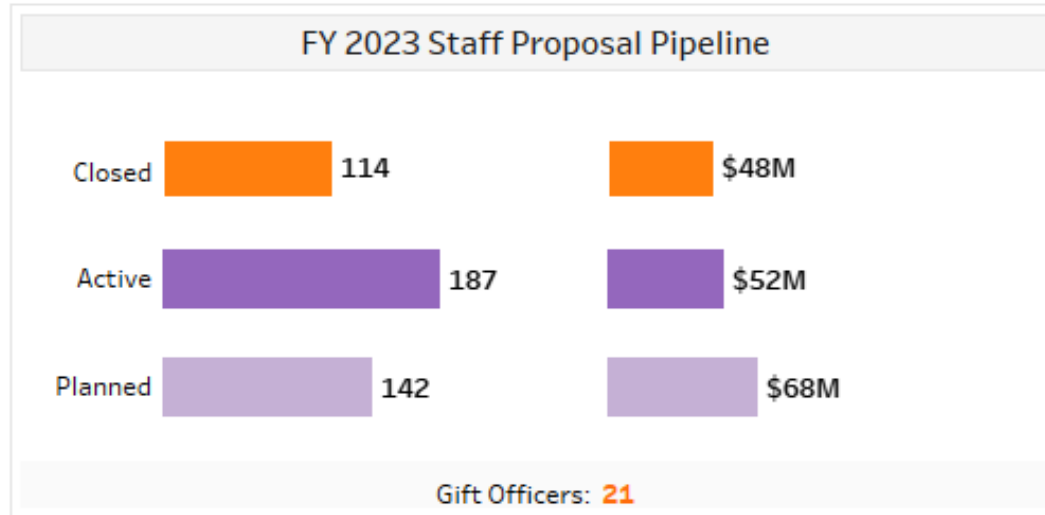
CONFIDENTIAL

SAMPLE DATA

Caltech

## 2 - Fundraising Performance Report

As of: 12/31/2022



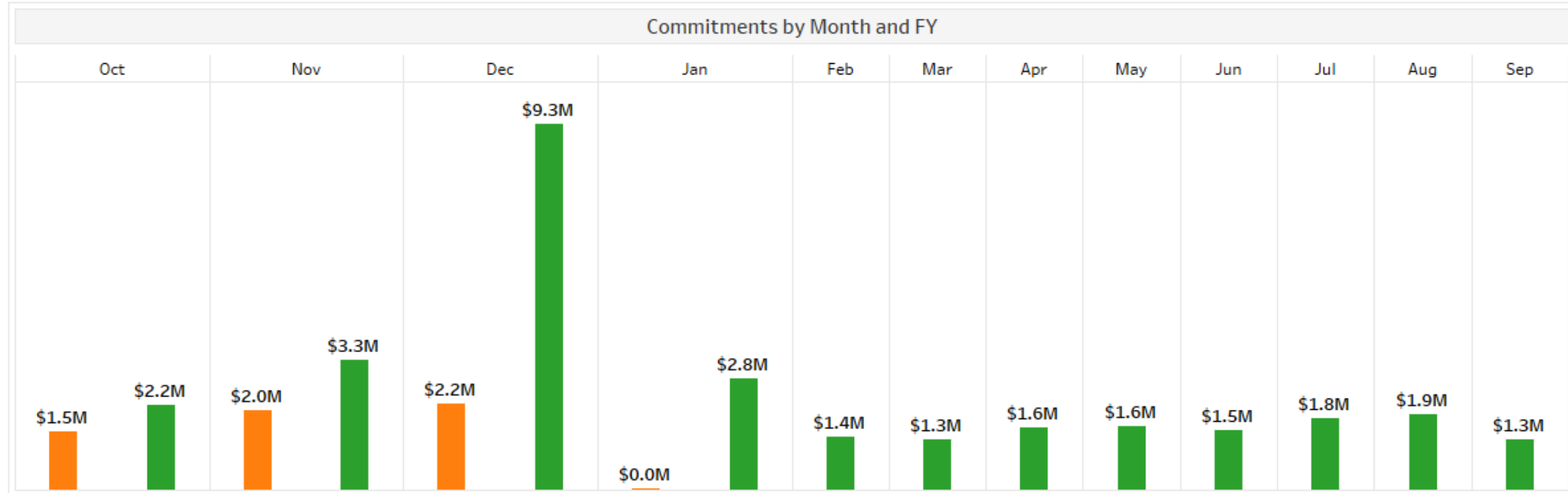
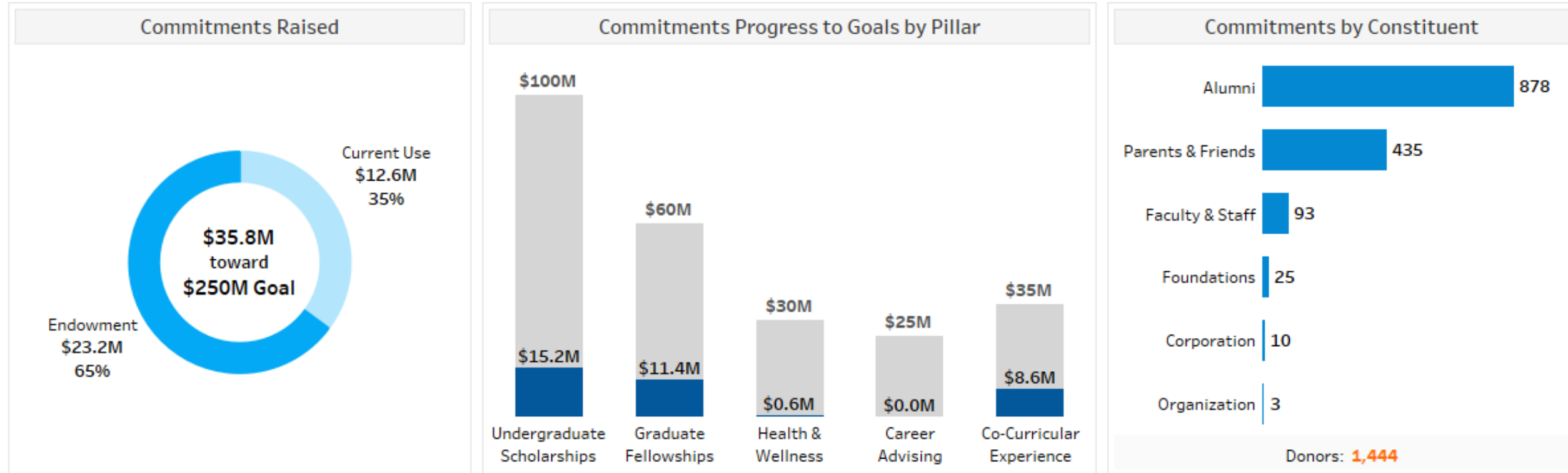
FY 2023    FY 2022    FY 2021    FY 2020

CONFIDENTIAL

SAMPLE DATA

3 - Campaign Fundraising Progress

10/01/2021 - 01/19/2023

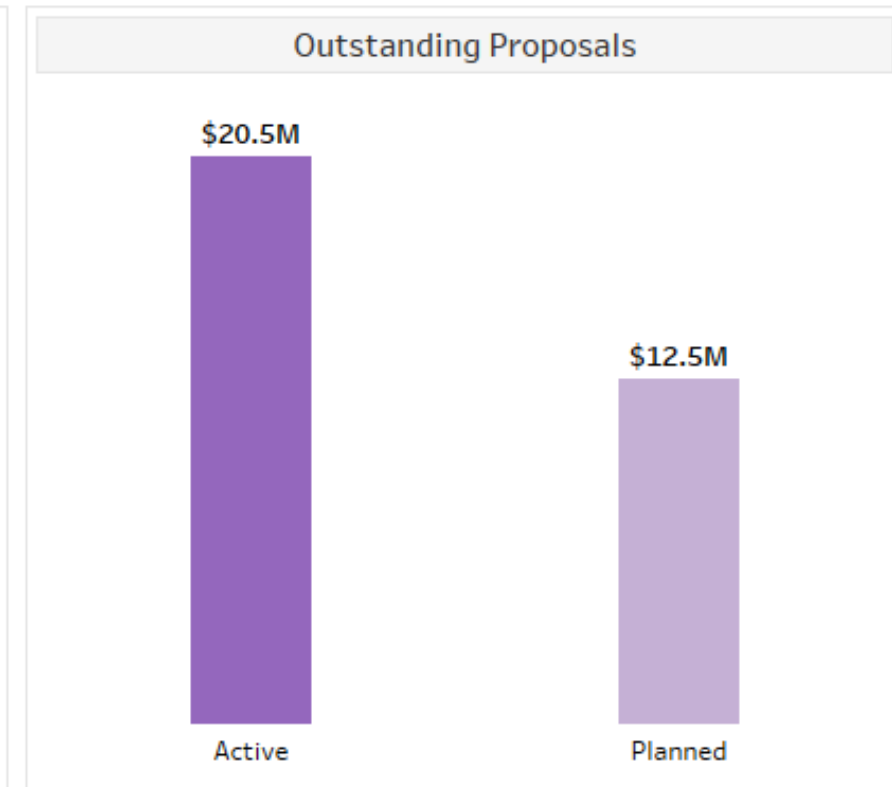
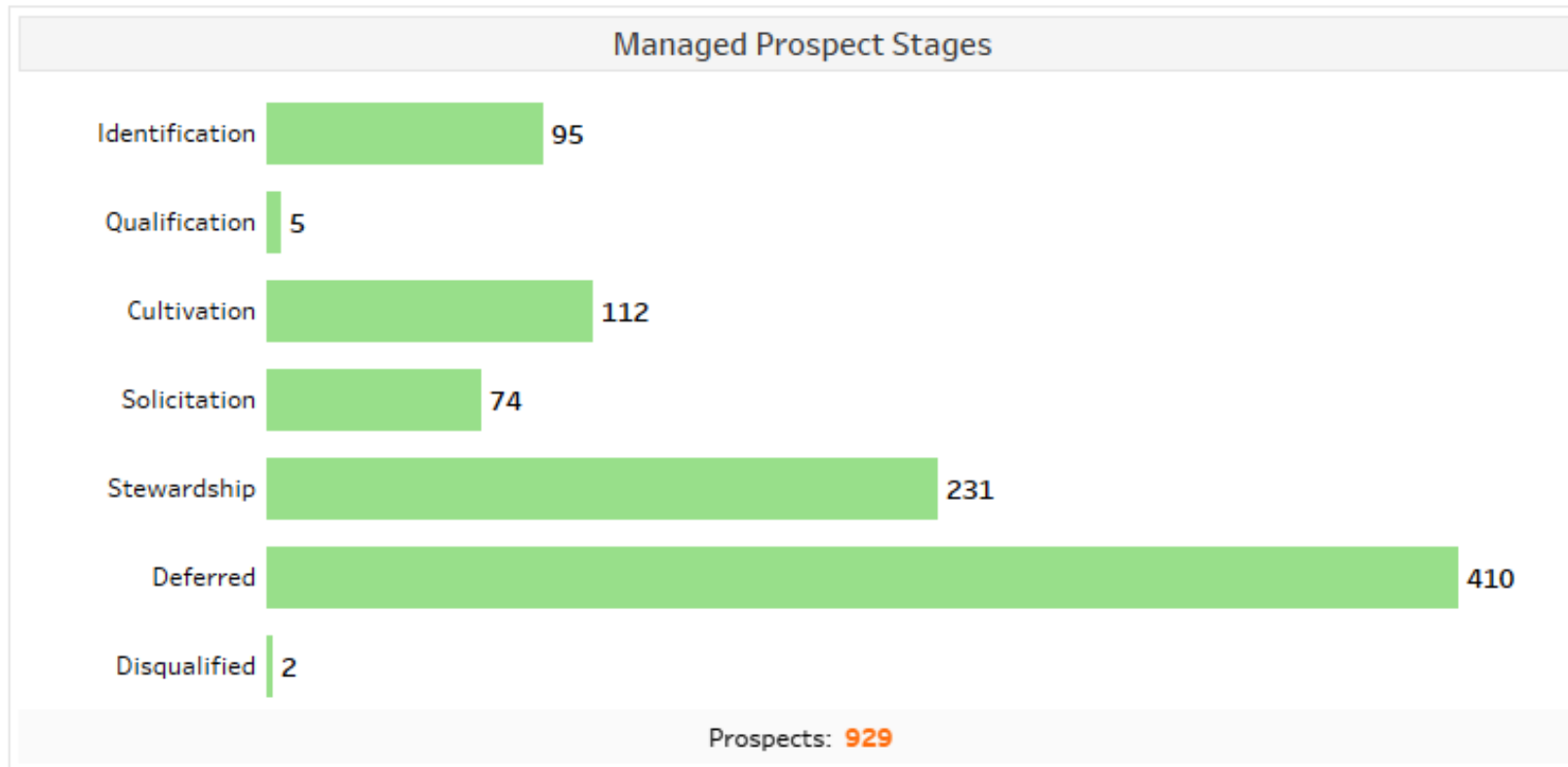


FY 2023 FY 2022

CONFIDENTIAL

SAMPLE DATA

Donor Pyramid: \$250M Goal								
Gift Level	Dollar Goal	Gifts Needed	Prospects Needed	Pipeline	Prospect Gap	Current Donors	Total \$ Raised	Percent of Goal
\$25M+	\$25,000,000	1	4	9	-5	0	\$0	0.0%
\$10M - \$24.9M	\$52,500,000	3	12	6	6	0	\$0	0.0%
\$5M - \$9.9M	\$52,500,000	7	28	9	19	0	\$0	0.0%
\$1M - \$4.9M	\$50,000,000	20	80	55	25	8	\$14,060,446	5.6%
\$500K - \$999.9K	\$26,250,000	35	140	41	99	15	\$9,381,483	3.8%
\$250K - \$499.9K	\$22,500,000	60	240	56	184	9	\$2,908,636	1.2%
\$100K - \$249.9K	\$16,275,000	93	372	109	263	49	\$6,090,458	2.4%
Below \$100K	\$4,975,000	many	many	n/a	n/a	1,363	\$3,387,570	1.4%
<b>Grand Total</b>	<b>\$250,000,000</b>	<b>219</b>	<b>876</b>	<b>285</b>	<b>591</b>	<b>1,444</b>	<b>\$35,828,594</b>	<b>14.3%</b>



SAMPLE DATA

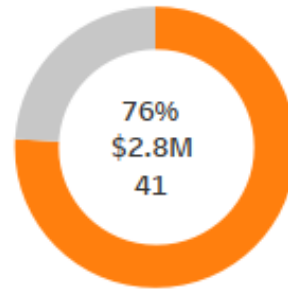
Caltech

5 - Boards and Councils - FY 2023

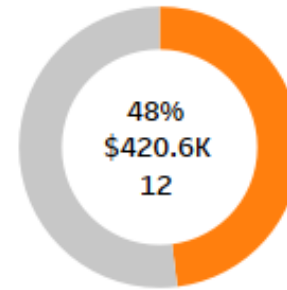
As of: 01/19/2023

YTD Boards Participation Credit

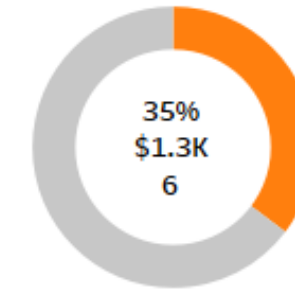
Trustees



Associates

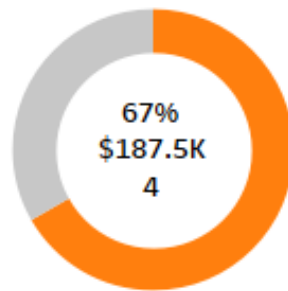


Alumni Association

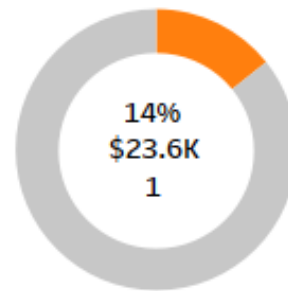


YTD Councils Participation Credit

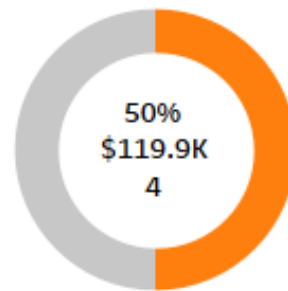
BBE



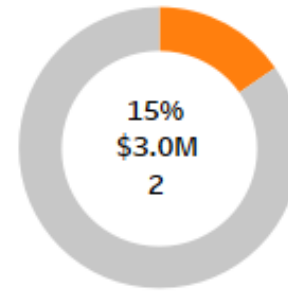
CCE



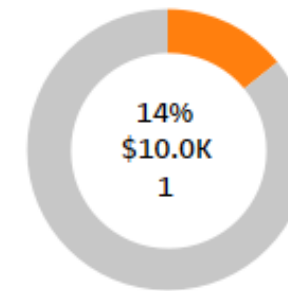
EAS



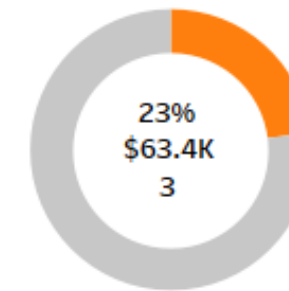
EAS - Cherng MedE



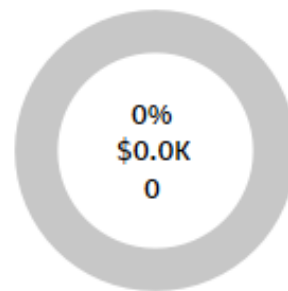
EAS - EE



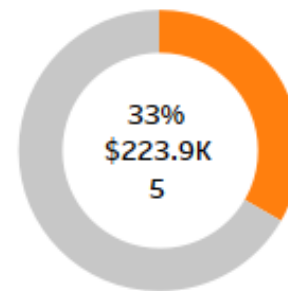
EAS - IST



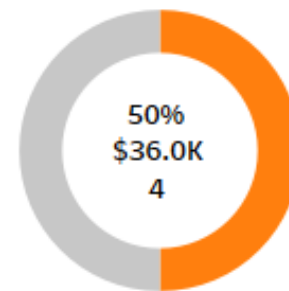
EAS - MCE



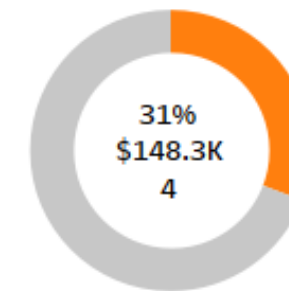
GPS



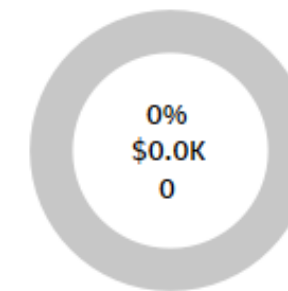
HSS



PMA



PMA - SIC



Volunteers currently serving on multiple boards or councils: 22

CONFIDENTIAL

SAMPLE DATA

Caltech

6 - Caltech Living Alumni

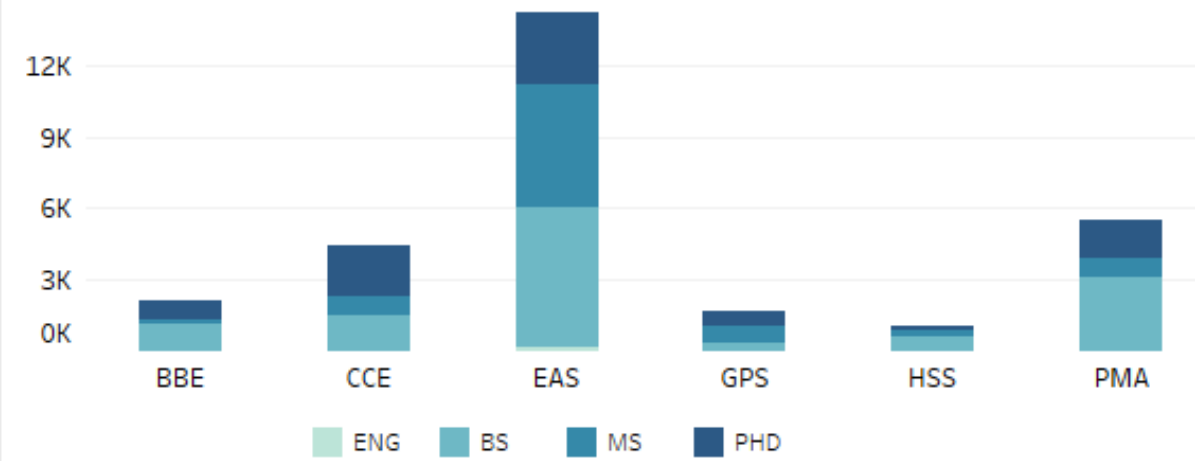
As of: 01/19/2023

**24,589**

**Living Alumni**

Total Degrees Conferred  
29,185

Alumni by Degree and Division



**21,483**

US Alumni

**1,658**

International Alumni

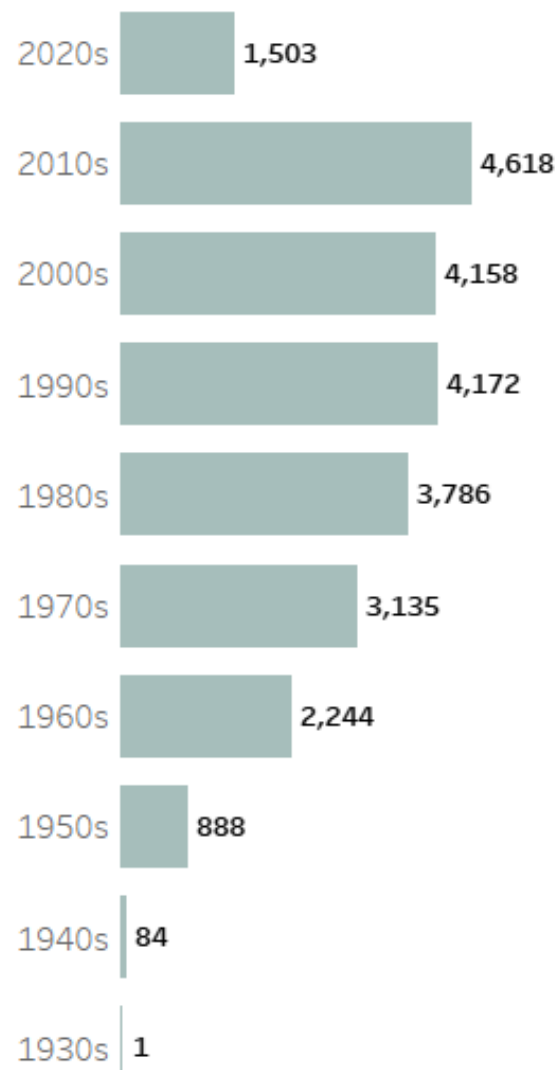
**15,160**

In a CAA Region

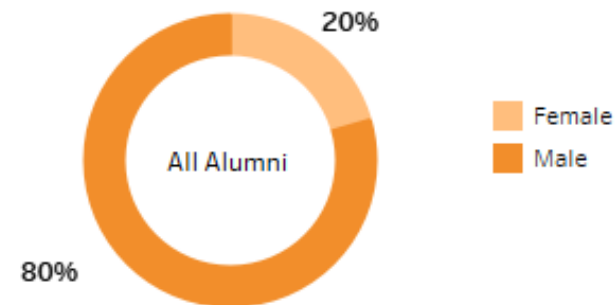
**7,981**

Outside the Regions

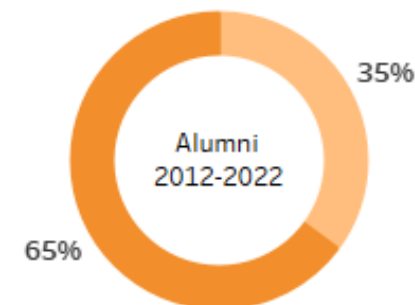
Alumni by Decade



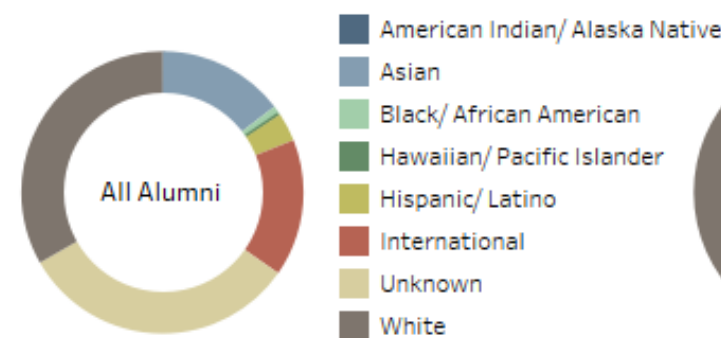
Alumni by Gender



Recent Alumni By Gender



All Alumni By Race



Recent Alumni By Race



Top Ten Alumni Cities

Pasadena	1,099
Los Angeles	474
San Diego	413
San Francisco	378
San Jose	357
Seattle	289
New York	265
Palo Alto	223
Mountain View	202
Sunnyvale	192

Top 10 Alumni Employers

California Institute of Technology	627
Google, Inc.	267
Jet Propulsion Laboratory	264
Stanford University	157
Massachusetts Institute of Technology	126
University of California, Berkeley	106
Intel Corporation	99
Microsoft Corporation	93
Apple Inc.	92
University of California, Los Angeles	91

CONFIDENTIAL